

## **Ancoris Capital Partners Expertise**

Ancoris is a specialty investment bank purpose-built for the private capital markets. We raise equity and debt in the private markets offering innovative capital solutions while optimizing client outcomes.

- A Trusted Advisor Extensive experience, time-tested processes, and a global investor network enable us to navigate the private capital markets and achieve exceptional results for our clients
- *Financial Solutions for Every Industry* Combining our client-first method and vast experience, we are positioned to serve businesses in virtually any sector

## Transaction CharacteristicsSenior Management TeamTransaction size of \$40 million to \$400+ millionThe Ancoris team is comprised of seasoned capital<br/>markets banking professionals and former buyside

02 Use of proceeds dedicated to acquisitions, growth, shareholder liquidity, recapitalizations, management buyouts, and dividends

01

- **O3** Equity and debt securities including convertible preferred equity, preferred equity with warrants, mezzanine, and senior debt
- 04 **Businesses** with a proven business model, strong management teams, well-established industry positions, and strong growth prospects

The Ancoris team is comprised of seasoned capital markets banking professionals and former buyside investors. We have also built a Strategic Advisory Board with deep domain expertise, which strengthens our capabilities across industries.

Together we bring decades of experience, with a reputation as one of the premier capital raising teams on Wall Street. Exemplified by our proven track record, we leverage deep connectivity and expertise to provide authentic, long-term advice and unmatched execution.



## **Customized Capital Solutions**

Differentiated by our approach and execution, the Ancoris team customizes capital solutions to maximize economics and drive the most beneficial terms for our clients.

- **Structuring** We analyze client balance sheets to evaluate capital requirements, use of proceeds, and client appetite for leverage. We then customize the right combination of equity and/or debt and negotiate innovative economic structures and governance terms.
- **Investor** We strategically select investors from our expansive network, leveraging our deep connectivity to identify the ideal financing partners for our clients. Our direct, senior-level relationships with key decision makers at 3,000+ institutions allows us to tap into the right funding sources for every client.
- Capital<br/>RaisingOur efficient and effective capital raising process creates momentum and competitive pricing to<br/>benefit clients, saving them time and effort while maximizing financing options and results. We know<br/>how to best position our clients and design creative funding solutions to attract investors.